IN THE CLAIMS

Please amend the claims as follows:

Claim 1 (Currently Amended): A selection system for selecting factors from a plurality of candidates of factors contributing to enhance target people's will to achieve results from a plurality of candidates of factors, comprising:

a processor;

an input device; and

an output device, wherein:

said output device outputs questions related to the plurality of candidates of factors, so as to show the questions to target people;

said input device inputs information representing work done by the target people; said processor receives a response to each of the questions output by said output device, calculates a correlation coefficient representing a correlation between the information representing the work done by the target people and an evaluation value numerically representing the response to each of the questions and at least one standard deviation value based on the input information of the work done, said correlation coefficient being calculated by dividing a calculated covariance representing the work done and the evaluation value by the at least one standard deviation value of the work done, and selects the candidates from the plurality of candidates of factors related to the question corresponding to the response represented by the evaluation value used for calculating the correlation coefficient as factors contributing to enhance the target people's will to achieve results, from the plurality of candidates of factors, in a case where the calculated correlation coefficient is equal to or larger than a reference value;

said processor determines properties of the target people which are related to the selected factors based on an evaluation value numerically representing a response to each of the questions relating to each of the selected factors; and

said output device outputs the determined properties of the target people.

Claim 2 (Previously Presented): The selection system according to claim 1, further including a memory device, and wherein said processor stores, in said memory device, the evaluation value numerically representing the response to each of the questions, as reference data used for determining properties of the target people which are related to the selected factors.

Claim 3 (Previously Presented): The selection system according to claim 1, further comprising a memory device, and wherein said processor:

generates an evaluation value vector including a plurality of evaluation values each numerically representing the response to each of the questions related to the selected factors as vector elements;

generates a cluster of evaluation value vectors showing similar tendency to each other; and

stores the evaluation value vectors of the generated cluster in a storage device, as reference data used for determining properties of the target people which are related to the selected factors.

Claim 4 (Currently Amended): A selection system which selects[[,]] <u>factors</u> from a plurality of candidates of factors, <u>factors</u> contributing to enhance people's will to achieve results, said system comprising:

output means for outputting questions related to the plurality of candidates of factors, thereby to show the questions to target people;

reception means for receiving a response to each of the questions output by said output means;

calculation means for calculating a correlation coefficient representing a correlation between the information representing work done by the target people and an evaluation value numerically representing the response to each of the questions, said correlation coefficient being calculated by dividing a calculated covariance representing the work done and the evaluation value by the at least one standard deviation value of the work done, and for calculating at least one standard deviation value based on the information representing the work done; and

selection means for selecting the <u>candidates from the plurality of candidates of factors</u>
related to the question corresponding to the response represented by the evaluation value used
for calculating the correlation coefficient as factors contributing to enhance the target people's
will to achieve results, from the plurality of candidates of factors, in a case where the
calculated correlation coefficient is equal to or larger than a reference value;

means for determining properties of the target people which are related to the selected factors based on an evaluation value numerically representing a response to each of the questions relating to each of the selected factors; and

means for outputting the determined properties of the target people.

Claim 5 (Currently Amended): A method for selecting[[,]] <u>factors</u> from a plurality of candidates of factors, <u>factors</u> contributing to enhance people's will to achieve results, said method comprising the steps of:

outputting, by an output device, questions related to the plurality of candidates of the factors, thereby to show the questions to target people;

receiving, by an input device, a response to each of the output questions;

calculating, by a processor, a correlation coefficient representing a correlation between the information representing work done by the target people and an evaluation value numerically representing the response to each of the questions and at least one standard deviation value based on the information representing the work done, said correlation coefficient being calculated by dividing a calculated covariance representing the work done and the evaluation value by the at least one standard deviation value of the work done;

selecting, by said processor, from the plurality of candidates of factors the candidates related to the question corresponding to the response represented by the evaluation value used for calculating the correlation coefficient as factors contributing to enhance the target people's will to achieve results, from the plurality of candidates of factors, in a case where the calculated correlation coefficient is equal to or larger than a reference value;

generating, by said processor, an evaluation value vector including a plurality of evaluation values each numerically representing the response to each of the questions related to the selected factors as vector elements;

generating, by said processor a cluster of evaluation value vectors showing similar tendency to each other; and

storing, by said processor, the evaluation value vectors of the generated cluster in a storage device, as reference data used for determining properties of the target people which are related to the selected factors;

determining, by said processor, properties of the target people which are related to the selected factors based on an evaluation value numerically representing a response to each of the questions relating to each of the selected factors; and

outputting, by said output device, the determined properties of the target people.

Claim 6 (Currently Amended): The method according to claim 5, further including the step of storing, by said processor, the evaluation value numerically representing the response to each of the questions, as reference data used for determining properties of the target people which are related to the selected factors.

Claim 7 (Canceled).

Claim 8 (Currently Amended): A <u>computer readable recording medium recording a</u> program for controlling a computer to execute the steps of:

outputting questions related to a plurality of candidates of factors which are to contribute to enhance people's will to enhance results, thereby to show the questions to target people;

receiving a response to each of the output questions;

calculating a correlation coefficient representing a correlation between the information representing work done by the target people and an evaluation value numerically representing the response to each of the questions relating to each of the candidates of factors and at least one standard deviation value based on the information representing the work done, said correlation coefficient being calculated by dividing a calculated covariance representing the work done and the evaluation value by the at least one standard deviation value of the work done; and

selecting, from the plurality of candidates of the factors, candidates related to the question corresponding to the response represented by the evaluation value used for calculating the correlation coefficient as factors contributing to enhance the target people's

will to achieve results, in a case where the calculated correlation coefficient is equal to or larger than a reference value;

determining properties of the target people which are related to the selected factors

based on an evaluation value numerically representing a response to each of the questions

relating to each of the selected factors; and

outputting the determined properties of the target people.

Claim 9 (Canceled).

Claim 10 (Previously Presented): The system according to claim 15, wherein the reference data includes the evaluation value numerically representing the response to each of the questions relating to the selected factors.

Claim 11 (Previously Presented): The system according to claim 15, wherein the reference data is an evaluation value vector, which includes a plurality of evaluation values each numerically representing the response to each of the questions related to the selected factors as vector elements, and which belongs to a cluster of evaluation value vectors showing similar tendency to each other.

Claim 12 (Currently Amended): The system according to claim [[9]] 1, wherein said processor refers to responses to the questions from a same group of a plurality of respondents, and determines properties of the group which are related to the selected factors contributing to enhance the target people's will to achieve results.

Claim 13 (Currently Amended): The system according to claim [[9]] 1, wherein said processor shows an instruction which is created in accordance with the determined properties of the target people, to the target people.

Claim 14 (Canceled).

Claim 15 (Currently Amended): The system according to claim [[9]] 1, further emprising wherein said processor:

storage means for storing stores reference data used for determining the properties of the target people which are related to the one or more factors; and

determination means for determining determines properties of the target people which are related to the selected factors, based on an evaluation value numerically representing the response to each of the questions, using the reference data stored in said storage means.

Claim 16 (Canceled).

Claim 17 (Currently Amended): The method according to claim [[16]] 5, wherein the reference data includes the evaluation value numerically representing the response to each of the questions related to the one or more factors.

Claim 18 (Currently Amended): The method according to claim [[16]] 5, wherein the reference data is an evaluation value vector, which includes a plurality of evaluation values each numerically representing the response to each of the questions related to the selected factors, and which belongs to a cluster of evaluation value vectors showing similar tendency to each other.

Claim 19 (Currently Amended): The method according to claim [[16]] 5, further comprising the steps of:

referring to, by said processor, responses to the questions from a same group of a plurality of respondents; and

determining, by said processor, properties of the group which are related to the selected factors contributing to enhance the target people's will to achieve results.

Claim 20 (Currently Amended): The method according to claim [[16]] <u>5</u>, further comprising the step of showing, by said processor, an instruction which is created in accordance with the determined properties of the target people, to the target people.

Claim 21 (Canceled):

Claim 22 (Currently Amended): The <u>recording medium</u> program according to claim 8, wherein said program further <u>controls said computer to execute comprising the step of</u>:

determining properties of the target people which are related to the selected factors, based on an evaluation value numerically representing the response to each of the questions, using reference data used for determining the properties of the target people.

Claim 23 (Canceled).

Claim 24 (Previously Presented): The selection system according to claim 4, wherein the questions are randomly output to prevent artificial answers.

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Claim 25 (Canceled).

Claim 26 (Previously Presented): The method according to claim 5, wherein the questions are randomly output to prevent artificial answers.

Claim 27 (Canceled).

Claim 28 (Currently Amended): The <u>recording medium program</u> according to claim 8, wherein <u>said program further controls said computer so that</u> the questions are randomly <u>output</u> to prevent artificial answers.

Claim 29 (New): A computer data signal embedded in a carrier wave and representing a program for controlling a computer to execute:

outputting questions related to a plurality of candidates of factors which are to contribute to enhance people's will to enhance results, thereby to show the questions to target people;

receiving a response to each of the output questions;

calculating a correlation coefficient representing a correlation between information representing work done by the target people and an evaluation value numerically representing the response to each of the questions relating to each of the candidates of factors and at least one standard deviation value based on the information of the work done, said correlation coefficient being calculated by dividing a calculated covariance representing the work done and the evaluation value by at least one standard deviation value of the work done;

selecting, from the plurality of candidates of factors, candidates related to the question corresponding to the response represented by the evaluation value used for calculating the

correlation coefficient as factors contributing to enhance the target people's will to achieve results, in a case where the calculated correlation coefficient is equal to or larger than a reference value;

determining properties of the target people which are related to the selected factors based on an evaluation value numerically representing a response to each of the questions relating to each of the selected factors; and

outputting the determined properties of the target people.

Claim 30 (New): The computer data signal according to claim 29, wherein said program further controls said computer to execute:

determining properties of the target people which are related to the selected factors, based on an evaluation value numerically representing the response to each of the questions, using reference data used for determining the properties of the target people.

Claim 31 (New): The computer data signal according to claim 29, wherein said program further controls said computer so that the questions are randomly output to prevent artificial answers.